

AMOS Implementation at Martinair Running at Full Speed



Martinair, with its headquarters at Schiphol/Amsterdam, is an international passenger and cargo airline offering any range of capacity from full freighters to wide-body belly configuration.

After an in-depth evaluation, the Dutch airline opted for the MRO software package AMOS in March 2006 – now, half a year later, implementation is in full swing.

The Go-Live of the complete AMOS package is planned for mid-2007.

A Long Evaluation Process with a Clear Result

In spring 2005, Martinair started its very comprehensive evaluation process for finding a new MRO software. The airline hedged against any possible negative surprises by their future software supplier by thoroughly scrutinizing all providers. Martinair conducted the decision making process in a very professional and efficient way, and in March 2006, the result was clear: Martinair settled for AMOS. The decision was primarily driven by the fact that AMOS best met all of Martinair's system requirements thanks to its technical and functional supremacy.

Martinair has decided for a phased AMOS implementation consisting of three major phases; the final GoLive with AMOS to the full extent will take place in Q2 of the year 2007.

Fine-Tuning of AMOS for Martinair

To Martinair, it was vital that their new software equipped them with a highly integrated Total Solution covering all MRO business functions. In order to make AMOS 100% fit to Martinair's expectations, a number of AMOS programs have been (or are in the process of being) enhanced – the most important ones are:

- **Maintenance Planning & Production:** In order to further optimize the planning of maintenance events, a full-featured shift-planning system will be integrated into AMOS so that required manpower is mapped with available capacity. In addition, the graphical representation of maintenance downtimes in AMOS is further developed to allow the tracking of maintenance tasks of a given downtime.

- **Finance Tool:** Since Martinair is also acting as a third-party maintenance provider to other airlines,

features such as contract management in AMOS as well as the generation of clearly structured invoices listing manpower/material used have been given additional importance.

- **Advanced KPI Analyzer:** A Business Intelligence-like front-end which allows to drill down numerous Key Performance Indicators (KPIs) such as components service level, borrow cost vs. loan turnover and employee utilization in order to support decision makers in their daily business.

About Martinair

Martinair was founded in 1958 and is headquartered at Amsterdam Airport, Schiphol. Nowadays, Martinair serves more than 90 destinations worldwide. Employing a workforce of more than 3'800 and maintaining a worldwide network of 38 establishments in 23 countries, Martinair has expanded to become an internationally operating airline and cargo carrier of merit.

Martinair owns a modern fleet of 20 wide-body aircraft including the B747, B767, MD-11 and A320. Besides, Martinair provides full third-party maintenance for 38 Fokker 70/100 for KLM Cityhopper (KLC).

About Swiss AviationSoftware and AMOS

AMOS is a fully integrated maintenance management system developed and distributed by Swiss AviationSoftware Ltd. (Swiss-AS). Today, 46 customers from all over the world rely on AMOS, and no one has ever replaced the system by another software. This makes AMOS the top-selling MRO software in Europe and one of the top-three software solutions worldwide.