

AMOS

Swiss AviationSoftware signs cooperation agreement with Lufthansa Technik



manage/m®

Technical Operations WebSuite



Lufthansa Technik AG and Swiss AviationSoftware (Swiss-AS) have signed a cooperation agreement for the seamless networking of their MRO IT systems.

The co-operation of the two leading providers in the range of MRO services and the matching IT solution represents a significant step forward and a "win-win situation" for both.

Two Market Leaders Pooling Together

Lufthansa Technik is a leading supplier of MRO services and operates numerous IT systems to support its service processes. The manage/m WebSuite covering every aspect of technical operations, is offered by Lufthansa Technik to its customers online over the Internet. Swiss-AS successfully distributes and develops the fully integrated maintenance management system AMOS, which is also used by many of Lufthansa Technik's customers. For those customers who choose to invest into a locally installed, stand-alone MRO software, Lufthansa Technik will now promote the use of AMOS in conjunction with manage/m.

Complete System Linking

Under the cooperation agreement, the MRO IT systems of the two partners will be efficiently interlinked ("B2B integration"). As a result, data will be exchanged in real-time and will be available directly in both systems. Intelligent interlinking will generate a direct extra benefit to the customer in that it will speed up the supply processes and eliminate duplication of data entry and clarifications.

Automated exchange of data between the systems is an important factor which marks Lufthansa Technik out from the other MRO suppliers on the market. Both Lufthansa Technik and Swiss-AS will now be able to offer their customers preconfigured linking of their systems, capable of being activated at the click of a button. The chosen trade name, "*connected to manage/m*", describes the interlinking in a brief and succinct way.

Aiming at a Fruitful Strategic Partnership

The signing of the cooperation agreement was carried out on 2nd October 2007 in Hamburg/Germany by representatives of both companies, by name Uwe Mukrasch, Chief Executive Human Resources and Information Technology, as well as Thomas Gloeyer, VP Information Management, of Lufthansa Technik, and Ronald Schäuuffele, Chief Executive Officer, as well as Horst Lenhard, Chairman of the Board of Directors, of Swiss-AS. This step signaled the start of a project under which the system interfaces will be implemented with a selected mutual reference customer, involving staff from both sides.

"Needless to say that by having a strong partner as Lufthansa Technik on our side we expect to strengthen our strategic position and open up new segments for AMOS in a highly-competitive market. At the same time we will be able to offer our existing customers efficiently-linked solutions to systems of one of the biggest players in the area of MRO services and therefore increase transparency and user-friendliness even more." says Swiss-AS CEO Ronald Schäuuffele.

About Swiss AviationSoftware and AMOS

The history of Swiss AviationSoftware goes back to the year 1989 where the foundations for the developing of the MRO software solution AMOS were laid.

Today, 60 customers from all over the world rely on AMOS and benefit from its continuously enlarged functionalities and technological cutting edge.

swiss-as.com

swiss + Swiss AviationSoftware