

Swiss-AS Training – Course Description

AMOS MRO Quotation Management Training

1/2



This course was designed to demonstrate the setup and usage of the Quotation Manager program as part of a process to manage customer inputs as well as CRM (Customer Relationship Management) to create visits and campaigns.

Course Objectives

Upon completion of this course, you will be able to:

- ✓ Create a Quotation for maintenance
- ✓ Define caps, pricing, surcharge and material conditions
- ✓ Produce a bill after maintenance execution based on the quotation
- ✓ Create a customer visit from CRM
- ✓ Reserve a hangar maintenance position in Hangar Planning
- ✓ Upload customer requirements directly into AMOS
- ✓ Revise a quotation

Course Topics

- CRM
- Quotation Manager
- Hangar Planning
- Billing
- Address Administration
- Project Management
- Financial Project

Who should attend

Customer MRO managers that will deal with the commercial management of customer maintenance inputs.

Prerequisite

AMOS Basics Training

Skill

Advanced

Type

Classroom

Duration

2 days

Times

Please check our website <http://swiss-as.com/training.do> and/or your letter of invitation for the exact time.

Training Costs

See Pricelist

Registration

Please register your participant(s) via www.swiss-as.com.