

A WEALTH OF EXPERIENCE THANKS TO A STABLE TEAM AND AN EFFICIENT CUSTOMER NETWORK

The substantial know-how pool which is reflected in the product is clearly attributed to the team of Swiss AviationSoftware. In every respect marked by the characteristics that are traditionally recognised as typically Swiss, the highest standards of quality, precision, safety and reliability are applied. The team of Swiss-AS experts knows the needs of operators and MRO providers by heart and speaks the language of the business.

For steering the complexity of the MRO business the high degree of identification of its personnel with the company is a definite advantage. Swiss-AS is proud of the team spirit and the extremely low employee turnover, which is a guarantee for stability and continuity. A fact that pays off as the company enjoys an excellent reputation amongst its extremely loyal clientele.

A valuable external network and comprehensive knowledge database was further established through close collaboration with the AMOS customer community that actively contributes to the continuous development of the product.

AMOS AS A LONG-TERM INVESTMENT

Given that the life-cycle of MRO software such as AMOS is about 15 years, potential

customers tend to select their future MRO system more carefully today. Long evaluation processes are the rule and generally work in favour of AMOS - a system that reigns supreme amongst its competitors.

Especially in times of a global financial crisis, Swiss-AS is very likely to stand its ground. Due to the fact that airlines are forced to reduce their costs in the face of economic downturn, it is more important than ever that necessary investments are made in the most cost-efficient manner and generate a fast return on investment. And this is where a state-of-the-art MRO system like AMOS perfectly fits into the picture.

NOT EVERY TREND IS ACTUALLY A TREND

In the past so-called MRO trends have come and gone, some substantiated and others disappeared as quickly as they came up.

A "real" MRO trend that could be observed during the last few years is a reverse tendency of airlines that latterly perform maintenance activities in-house rather than outsourcing them to MRO providers, with the clear objective of gaining more control and flexibility.

By contrast, a good example of a trend that could not live up to its promise is the topic of RFID, although it is not long since this seemed

like the latest hype in the industry. Today, however, it is noticeable that there is less demand for the functionality and that much fewer customers make use of this feature to the extent that was originally expected. The same applies to "Barcode everywhere", although AMOS fully provides for the respective connections.

Without losing sight of the overall usability of the system, Swiss-AS analyzes these alleged trends and weighs the pros and cons thoroughly prior to implementing some of them into AMOS. With its policy to focus on persistent, long-term developments rather than "quick wins", the company has been on the right track.

True to the motto "Don't just go with the flow", Swiss-AS evaluates what is realizable without having to cut back on its competitive edge. On no account will Swiss-AS blindly follow make-believe "hypes", which often turn out to be overrated. Instead, the clear goal is to set own trends that will be incorporated and enhance the product "AMOS". The outcome is a mature and proven maintenance management system that is truly "state-of-the-art".

With the foundations Swiss-AS has laid as a forerunner in the areas of functionality and technology, there is no question that AMOS will continue to set the standards for an industry-leading MRO solution.

MAINTENANCE POWERED BY AMOS

—
THE STATE-OF-THE-ART MAINTENANCE
& ENGINEERING SOFTWARE

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